



CAPITOL CITY SPEAKERS BUREAU

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Chester Elton

Travels from: New Jersey

Fee Range: \$20,001 - \$40,000

Called the "apostle of appreciation," by the *Globe and Mail*, Canada's largest newspaper and "creative and refreshing" by the *New York Times*, Chester Elton is co-author of several successful leadership books.

The Carrot Principle, by Simon & Schuster, has been a *New York Times* and *Wall Street Journal*, bestseller and *The 24-Carrot Manager* has been called a "must read for modern-day managers" by Larry King of CNN. *The Invisible Employee* also made the *New York Times* bestseller list. Elton's books have

been translated into over 20 languages and have sold over a million copies worldwide.

As a motivation expert, Chester has been featured in the *Wall Street Journal*, *Washington Post*, *Fast Company* magazine and the *New York Times* and has been featured on CNN, ABC "Money Matters," MSNBC, National Public Radio and 60 Minutes. A sought after speaker and recognition consultant, Chester is Senior Vice President of the Carrot Culture division of the O.C. Tanner Recognition Company.

Chester has spoken to delighted audiences from Seattle to Singapore and from Toronto to Istanbul. In 2005 he was the highest rated speaker at the national Society for Human Resource Management annual conference (Bill Cosby was the number two rated speaker). He serves as a recognition consultant to Fortune 100 firms such as DHL, KPMG, Wal-Mart and Avis Budget Group.

Most Requested Programs...

- All In: Creating a Culture of Buy-In and Belief
- A Culture of Recognition: The Teachings of the Carrot Principle
- Teamwork & Collaboration: The Teachings of The Orange Revolution