



CAPITOL CITY SPEAKERS BUREAU

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John Foppe

Travels from: Missouri

Fee Range: \$5,001 - \$7,500

Born without arms, John Foppe has had to break down and re-engineer every aspect of day-to-day life. He learned that the inability to do something didn't rest on the lack of resources or vision. Instead, it has more to do with one's subconscious perception to meeting a challenge head on.

In the field as part of his Master's Degree in social work, John saw this scenario play out repeatedly. To his surprise, he discovered that many people subconsciously substitute personal improvement with systems to support their perceived

limitations. As a speaker, John also witnessed this resistant mindset operate in all sorts of companies. He repeatedly heard leaders complain about how difficult is to motivate their people.

John has addressed this common challenge through years of research, clinical study and field testing, which ultimately led to the discovery of the primary cause of failed vision execution. In light of this important, personally-significant discovery, he has developed a variety of solutions to help individuals and leaders overcome their exasperation and translate their visions into outcomes.

His compelling story and methods caught the attention of the legendary Zig Ziglar, who broke his long-standing rule of promoting from within and recruited and mentored John.

In 1995, John launched a successful training business that has taken him to 15 different countries, pro-football organizations like the Miami Dolphins and to Fortune 500 clients such as Boeing, GE and State Farm. John's insights on how the biggest vision can be derailed by the smallest bit of resistance are now being used to orchestrate the missions of visionaries and change agents around the world.

Most Requested Programs...

- Cracking The Code: Why Don't Big Visions Translate Into Big Outcomes?
- Being an Executor, Not an Executioner: How to Get Everything Done Without Destroying Anything
- You Reap What You Sow: Harvesting Strong Business Execution Practices